jaro education

Department – Career Development (Sales) Designation – Graduate Trainee / Management Trainee

Company Brief:

Jaro Education is India's most trusted online higher education company. The Edtech firm, a pioneer in the executive education industry, was founded in 2009 by Dr Sanjay Salunkhe and has been the first mover in the online executive education space. The company has been the only profitable company since its inception and has been awarded with the Edtech leadership award and the National best employer accolade by World HRD Congress in March 2022.

We aim to nurture entrepreneurs & working professionals from entry-level to C-Suite level in every field and industry by offering executive education programs that cater to their requirements. Having been recognized for changing the landscape of online education in India, Jaro Education offers more than 28+ management, technology and techno-functional programs in collaboration with top-ranked reputed institutes and universities.

We facilitate the development of management and technology-based online programs for many leading Indian and global institutes like Imperial College Business School in London, Rotman School of Management (University of Toronto), IIM Ahmedabad, IIM Kozhikode, IIM Tiruchirappalli, IMT Ghaziabad, and others. With its strong domain expertise and insight into executive education, Jaro Education has transformed the careers of over 3 lakh professionals in the last 13+ years through its 20+ learning centres across India.

Awards & Accolades:

Jaro Education has been continuously awarded in the field of education. A few prominent awards are:



e-India Awards

The Best ICT Enabled Higher Education Institute Award



Educational **Excellence Awards** Most innovative & Successful Online MBA Program In India



MODI Awards Outstanding Contribution In Online Education



ABP Education Best Digital Learning Innovation Award



World HRD Congress National Best Employer Accolade



World HRD Congress Edtech Leadrship Awards

jaro education

Department – Career Development (Sales) Designation – Graduate Trainee / Management Trainee

Our Academic Collaborations:





Jaro Institute of Technology Management and Research Limited Registered Office : 11th Floor, Vikas Centre, Dr. C. G. Road, Near Basant Theatre, Chembur (E), Mumbai - 400 074, India. CIN: U80301MH2009PLC193957 | Tel: +91-22-61439700 | www.jaro.in | Email: comp@jaro.in

jaro education

Department – Career Development (Sales) Designation – Graduate Trainee / Management Trainee

Job Description:

- **1.** Connecting with a minimum of 80 working professionals (prospective students) each day from the leads/database present on lead squared CRM.
- **2.** Generating a pool of prospects by identifying the need for upskilling depending on the student's area of interest.
- **3.** Helping prospective students with detailed information about the programs offered through phone or video counselling & create a strong pipeline.
- 4. Ensure to meet daily deliverables & achieve weekly/ monthly enrolment target.

Remuneration Details for a Full-time Post Graduate:

Location	Mumbai, Bangalore, Gurgaon, Pune, Hyderabad & Chennai
Fixed Component	Rs. 50,000
Daily Travel Reimbursements*	Rs. 3,000
Monthly Incentive*	Rs. 15,000
Performance cum Continuity Bonus	Rs. 2,500
Total amount per month	Rs. 70,500
Components	Rs. 8,46,000

Remuneration Details for a Graduate:

Location	Mumbai, Bangalore, Gurgaon, Pune, Hyderabad & Chennai
Fixed Component	Rs. 40,000
Daily Travel Reimbursements*	Rs. 3,000
Monthly Incentive*	Rs. 10,000
Performance cum Continuity Bonus	Rs. 2,000
Total amount per month	Rs. 55,000
Components	Rs. 6,60,000

Working Days - Monday to Saturday Office Timings - 10:00 a.m. to 7:00 p.m.